



# HONG KONG-BASED COSMOSUPPLYLAB GAINS AGILITY WITH NETSUITE

Founded 15 years ago, Cosmosupplylab underwent rapid growth in recent years when it became recognised as the go-to supplier of accessories for the world's leading technology and mobile devices. Yet its existing Excel-based processes couldn't scale with the company as it grew to 10,000 employees and an implementation of Epicor did not provide the insights or global reach it needed.

“NetSuite brought flexibility and the cloud. We can choose the speed and the module we want to implement. NetSuite's ability to transact in multiple languages and currencies was an important factor for us with our manufacturing facilities in China.”

**Richard Genrault**, Cosmosupplylab



# GLOBAL SCALE, LOCAL EFFICIENCIES

## Finding the right fit

After previous ERP struggles, Cosmosupplylab selected NetSuite OneWorld for its multi-language and multi-currency capabilities and its modern, user-friendly interface. Cosmosupplylab first implemented NetSuite in Hong Kong for fixed assets and financials, then added demand planning and manufacturing in China.

## Simplifying processes and engaging users

Cosmosupplylab replaced an onerous manual approval system by implementing an efficient workflow process for all purchase requests. NetSuite OneWorld's unified system has saved the company time, created more accurate reporting and helped to simplify partner communications.

## Building the brand

As the company plans to expand into new markets like cosmetics, medical accessories and wearables, Cosmosupplylab plans to extend its use of NetSuite, adding CRM features and streamlining

the monthly reporting required by the Chinese government.

**cosmo  
supply  
lab**<sup>™</sup>

### Company Snapshot

**Company:** Cosmosupplylab

**Industry:** Manufacturing

**Revenue:** \$300 million

**Employees:** 10,000

**Number of users:** About 250

**Other solutions considered:**

Epicor, SAP, Oracle

**Systems replaced:**

Excel; Accounting software

**NetSuite product implemented:**

NetSuite OneWorld

To find out more, email us at  
[info@onepac.net](mailto:info@onepac.net)

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